



# Workgroup Server Software Update

Information About New Server Software

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For Sales Personnel Only

## *AppleShare and AppleSearch Clients for Windows*

### Product Description

Apple has introduced Windows client software for both AppleShare® file and print service software and AppleSearch™ information search and retrieval software. The AppleShare and AppleSearch Client for Windows products provide Windows users in a local-area network (LAN) with full access to the capabilities of these applications, and with the familiar Windows "look and feel." They support Windows versions 3.1 and 3.11, as well as Windows For Workgroups (WFW) 3.11. Already low cost, easy to use, and high performance, Apple's server solutions are now cross platform—ideal for customers with mixed Macintosh® and Windows environments.

### Positioning

- **Compatibility.** The Windows client software is fully compatible with Windows 3.1 and 3.11 and WFW 3.11, as well as with customers' existing Ethernet cards and cables, enabling convenient, cost-efficient installation.

- **Printer access for Windows users.** With the AppleShare Client for Windows software, Windows users have easy access to networked printers on an AppleTalk LAN.

- **Cost-effective Internet access for all AppleSearch users.** AppleSearch now enables all Macintosh and Windows users on the LAN to search not only local information sources, but also Wide Area Information Servers (WAIS) on the Internet (requires Internet connection).

### Prospects

Likely prospects for the Windows client software are decision makers who are Macintosh oriented and who manage cross-platform networks that have more Macintosh computers than Windows software-based computers. It is ideal for any mixed workgroup on a LAN, from

